

# Corporate Presentation

**TIMESCO**  
INSTRUMENTS FOR LIFE



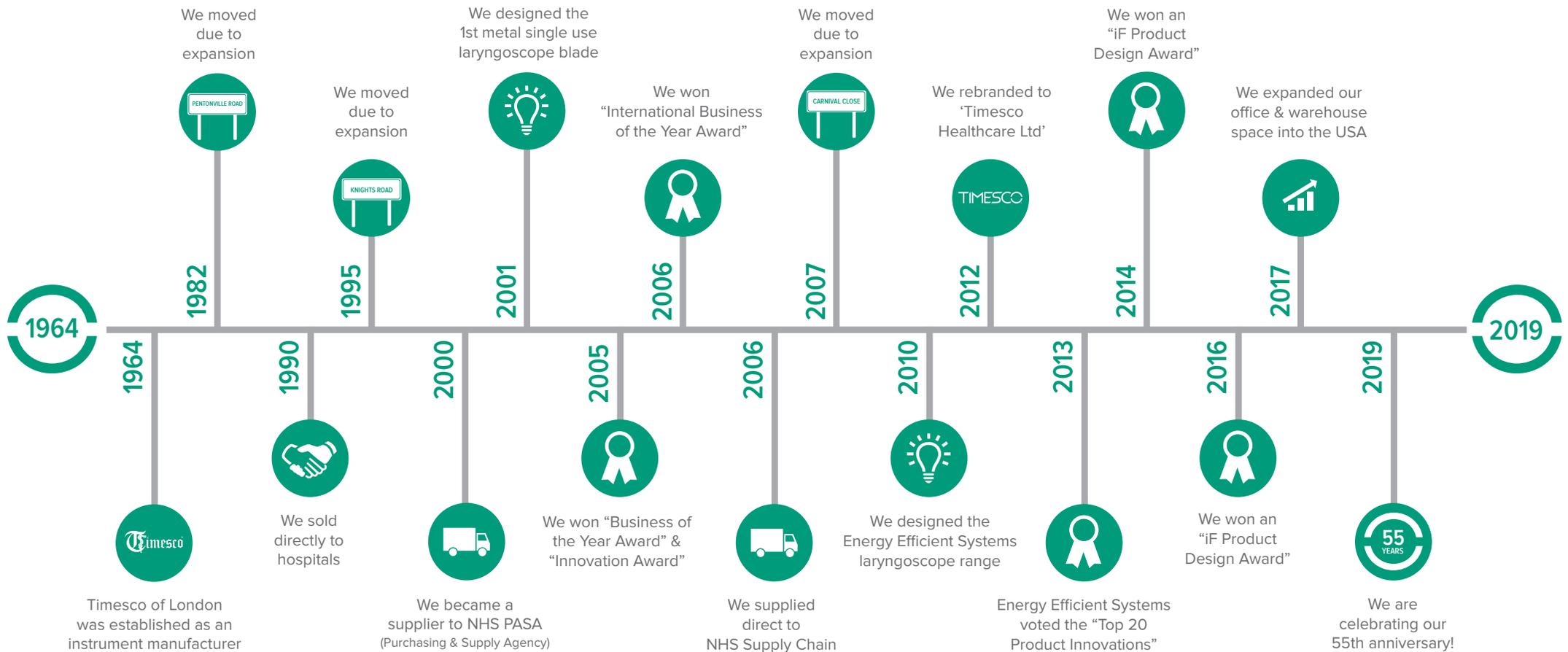
# Who are we?

As a family owned business, Timesco have been at the forefront of medical product design & innovation since 1964. We are recognised as one of the most progressive & innovative companies within the industry.

We manufacture & supply an unrivalled portfolio of medical products to medical professionals in Anaesthesia, Surgery, Podiatry & General Medical.

Our head office is located in Basildon, Essex and has 27,000 sq ft of sales, marketing, quality control, processing & warehouse space.

# A brief history of Timesco



# Our product ranges



# Anaesthesia

We have an unrivalled range of single use and reusable laryngoscope systems.

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We designed and manufactured the 1st metal single use laryngoscope blade.

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Our reusable blades and handles are covered by our extensive guarantee.

# General Medical

We offer a wide range of products for general health practitioners and pre hospital markets.

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Our extensive range includes:

- Stethoscopes
- Sphygmomanometers
- Ophthalmoscopes
- Otoscopes
- Thermometers
- Pulse Oximeters
- Diagnostic Products
- Tourniquets
- Resuscitation aids
- Emergency care





# Surgery

We produce a large portfolio of single use & reusable theatre quality surgical instruments.

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All our reusable instruments are fully autoclavable, covered by our extensive guarantee, are CE marked and etched with the Timesco brand as a symbol of our quality and guarantee.



# Podiatry

We offer a large range of podiatry instruments.

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All our reusable instruments are fully autoclavable, covered by our extensive guarantee, are CE marked and etched with the Timesco brand as a symbol of our quality and guarantee.

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Our single patient use instruments are available in convenient pack configurations.

How do we do it?



# Our People

People are the core of our business.

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We never forget our ultimate customer is the patient.

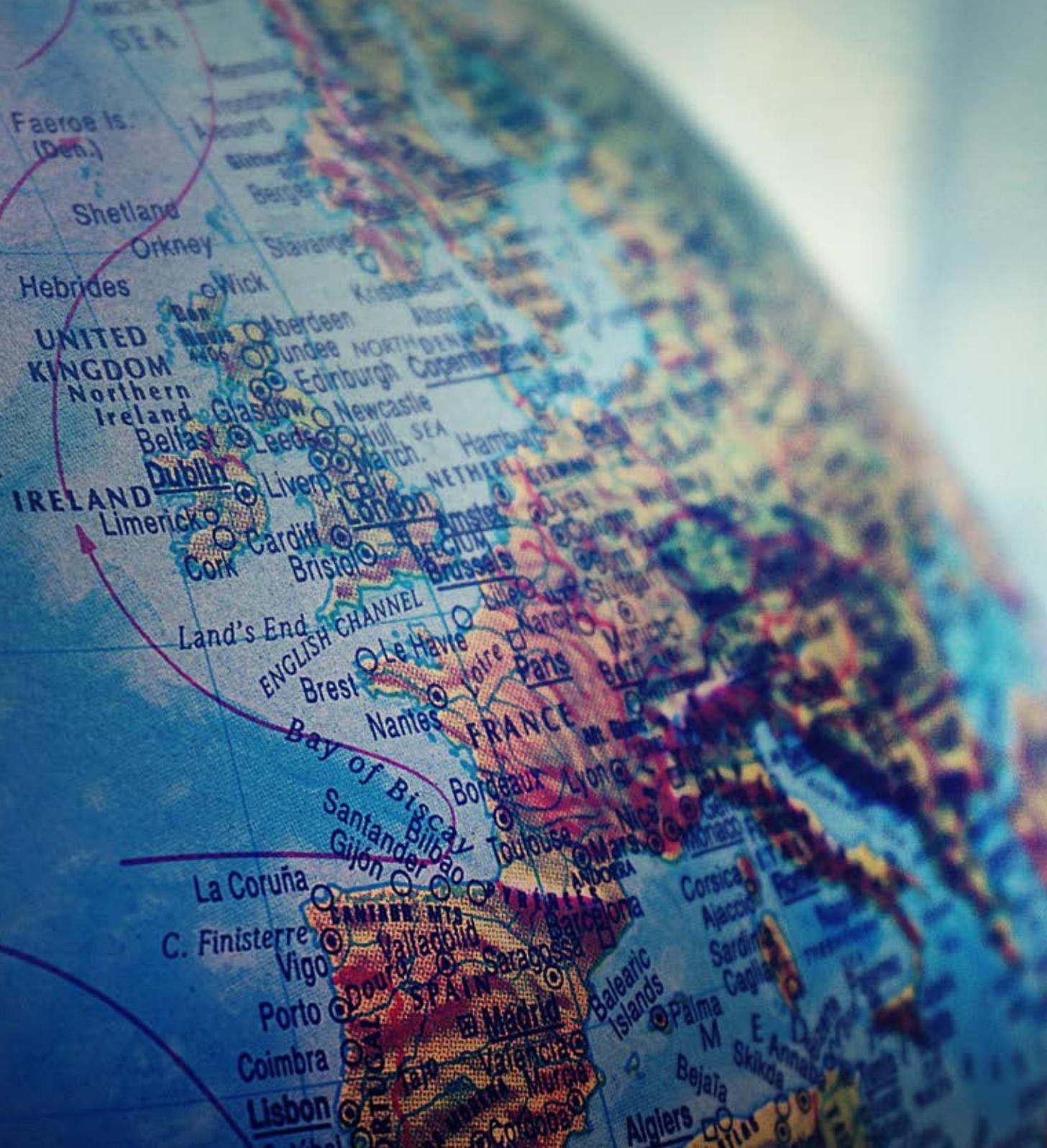
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Our team are routinely trained to have extensive and up to date product and market knowledge.

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We are proud to provide an outstanding level of customer care with a total service rating of 97%\*.

*\*Based on results received Jan 2016 - June 2019*

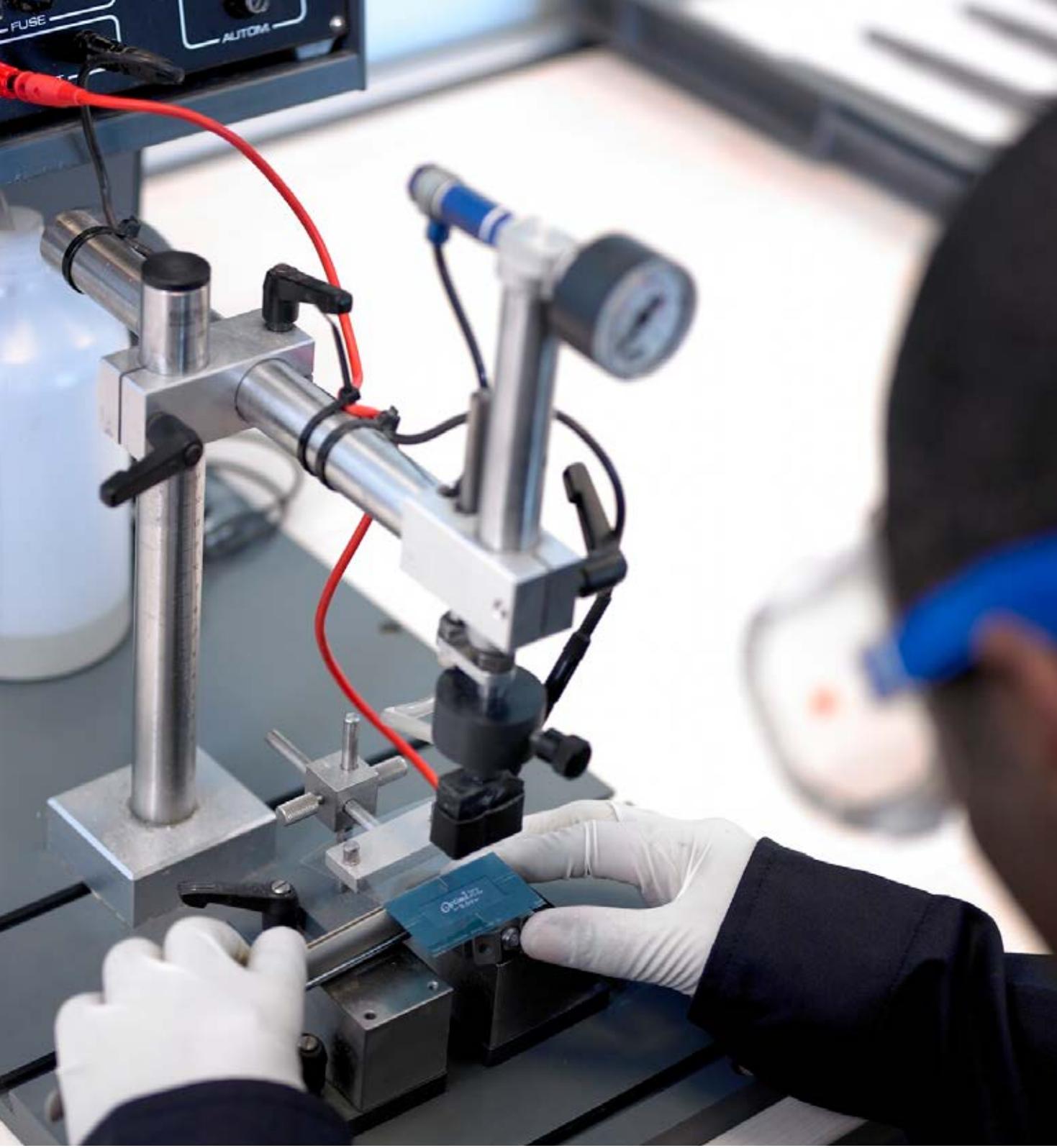


# Sales Department

Highly trained and experienced domestic and international sales teams based throughout the UK & worldwide.

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All customers and distributors have a dedicated support network provided by our internal customer care team to deliver optimum solutions from all of our ranges across all regions.



# Quality Department

All products undergo extensive quality control checks.

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We conform to ISO 13485:2016 and are FDA registered, meeting internationally applicable standards & regulations.

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Detailed processes and procedures are in place to ensure the highest possible levels of quality.



# Logistics Department

We hold stock of a comprehensive range.

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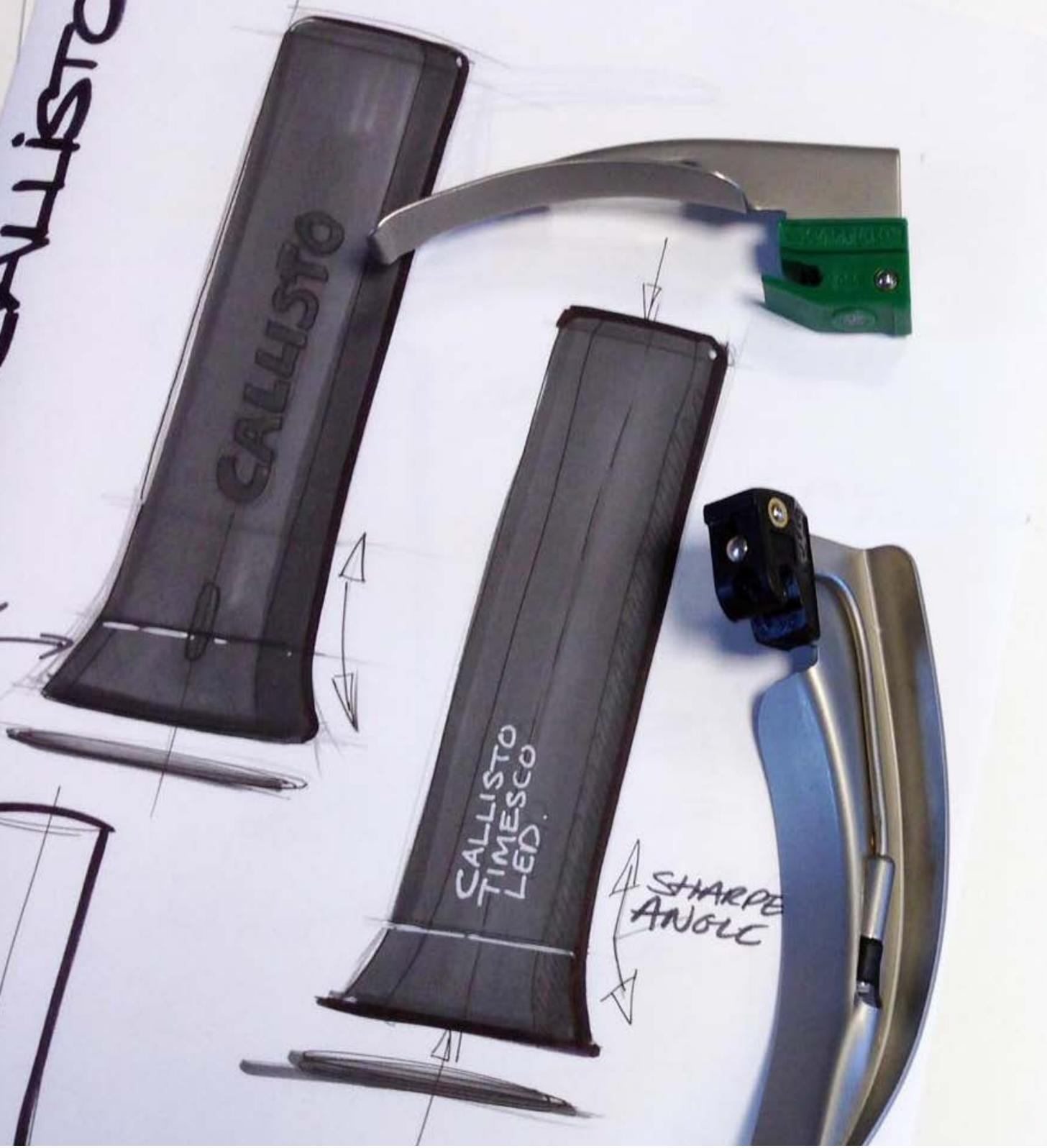
We deliver large quantities of shipments per day worldwide.

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We are successful in fulfilling our national contracts requirements.

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A flexible and dedicated team to provide rapid on time deliveries.



# R&D & New Product Innovation

We understand the need to continuously improve our products to meet the ever changing healthcare marketplace.

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Innovation & iF design awards won for our EES Laryngoscope Systems.

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Our internal R&D department continuously developing existing & designing new products.



# Marketing Department

We have a flexible in-house marketing department to assist with all marketing requirements.

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We produce marketing literature, packaging, exhibition graphics & support material.

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We provide extensive product information & support materials on our website.



# Corporate Responsibility

At Timesco, we pride ourselves on being a reputable company.

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We recognise our responsibilities towards the environment as well as our impact on ethical and social issues.

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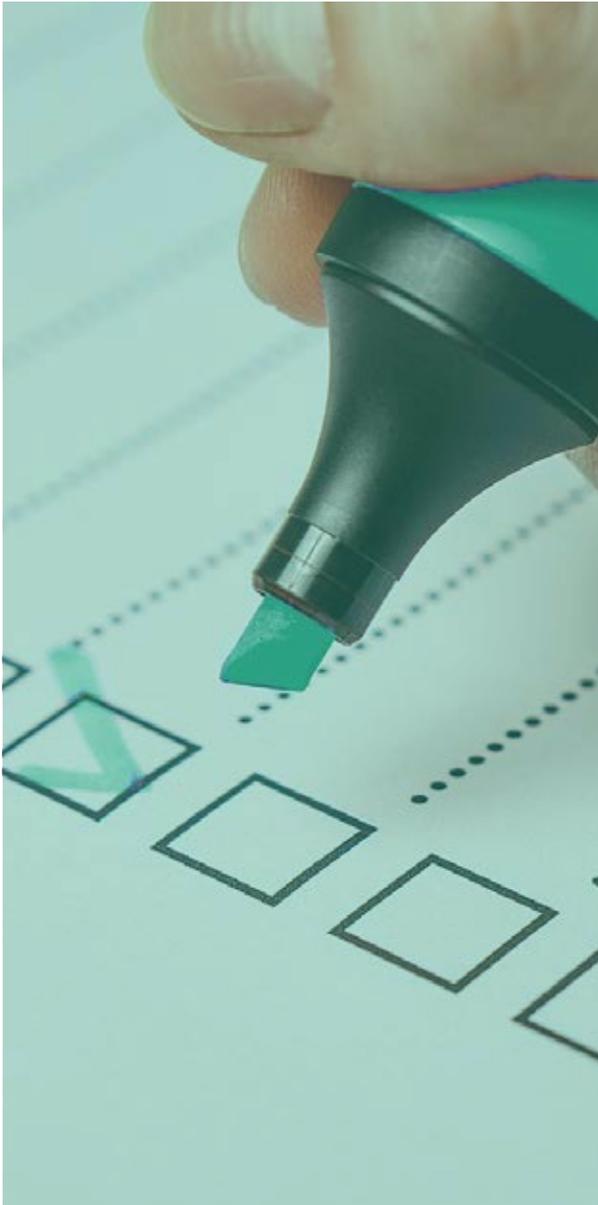
We are committed to align ourselves to international policies on labour standards (LSAS) and reducing our carbon footprint.

# EU's Medical Device Regulation (MDR)

## Timesco's EU Medical Device Regulation Position Statement:

The EU's Medical Device Regulation (MDR) is set to replace the current Medical Device Directive (MDD) for the regulation of medical devices. The MDR is an important development and will strengthen the current regulatory system for medical devices in Europe. It will become fully effective for new products/for significant changes to existing products and will fully apply to EU Member States from 26th May 2020. Changing from a directive to a regulation will ensure that the EU law is directly enforceable allowing for greater legal certainty and prevents variation on interpretation regarding medical devices that are available in EU member states.

Timesco considers the MDR to be a welcome development as the regulation places patient safety first. We have a team reviewing our product documentation in line with the revised requirements outlined in the MDR and we will continue to offer medical devices that are safe and reliable. We are ready to make any necessary changes to ensure that we remain compliant to the MDR and we anticipate to have completed this work by March 2020.





**We understand your needs**

**TIMESCO**<sup>™</sup>  
INSTRUMENTS FOR LIFE

# 8 vital ways Timesco can assist you



## Purchase from a reputable brand.

Timesco are a reputable brand with established and successful relationships to supply medical products to medical professionals all over the world.



## Convenient logistics.

Timesco have a warehouse facility at our head office in Basildon, Essex for quick and convenient logistic solutions to support orders direct or via NHS Supply Chain.



## Personal customer service.

As a family run business, we understand the importance of personal customer service. This is why we have a dedicated sales department who can be contacted via live chat, phone, email and fax.



## Marketing material.

Timesco have a dedicated in-house marketing & design department who strive to provide up-to-date material to ensure the most accurate information is available to customers at all times.



## Training.

We routinely offer training for our distributors and staff at our head office in the UK to ensure we can offer up to date product knowledge.



## Extensive product range.

As a supplier with over 55 years' experience, Timesco offer an extensive product range providing quality and consistency for the procurement of medical products.



## Competitive pricing.

Competitive pricing available direct, via NHS Supply Chain or your preferred distribution channel.



## Clinical Feedback.

We work with clinicians in the UK and internationally to continuously improve our products and service levels.

# How can we help?

Timesco offer a dedicated customer support team and local sales representatives in the UK, as well as a network of distributors available internationally, to assist you and deliver optimum solutions tailored to your requirements.

Contact Timesco today for further information, to request samples or to arrange a visit from your local sales representative.

**T +44 (0)1268 297710**

**E [sales@timesco.com](mailto:sales@timesco.com)**

**W [www.timesco.com](http://www.timesco.com)**

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