

Corporate Presentation

TIMESCO
INSTRUMENTS FOR LIFE



Who are we?

TIMESCO[™]
INSTRUMENTS FOR LIFE



Est. 1964

Timesco are the UK's premier manufacturer of medical devices for Anaesthesia, Surgery, Podiatry and Primary Care since 1964.

50 years

We have been supporting medical professionals with innovative and exceptional products and service for over 50 years.

Family

As a privately owned, family run business, we have built a remarkable team of people delivering the highest levels of customer care.



Timesco are the U.K's largest, privately owned, laryngoscopy & surgical instrument company.

We are located in Basildon, Essex where we employ over 50 staff.

Our head office has 27,000 sq ft of sales, marketing, quality control, processing and warehouse space.

What do we do?



The core of our philosophy is to produce quality medical devices that deliver high clinical performance and back these with an outstanding level of customer care.

We provide exceptional service levels across 15 national and regional supply agreements in the UK and Ireland. Our products are available in over 60 countries through a network of selected distributors and dealers.

Anaesthesia

Timesco have over 65% UK market share for Laryngoscopy devices.

We have an unrivaled range of single use and reusable laryngoscope systems.

We introduced the first single use metal disposable blade in 1996.

Our reusable blades and handles are covered by our lifetime guarantee





Surgery

We produce a large portfolio of reusable, theatre quality, surgical instruments.

All our reusable instruments are fully autoclaveable, are CE marked and etched.

The Timesco brand as a symbol of our quality and lifetime guarantee.



Podiatry

We are the U.K's premier supplier of reusable and single use podiatry instruments.

All our reusable instruments are fully autoclaveable, CE marked and etched.

The Timesco brand as a symbol of our quality and lifetime guarantee.

Our single use instruments are available in a variety of packs or individually wrapped.



Primary Care

We offer a wide range of products for general health practitioners and pre hospital markets.

Our range covers:

- Stethoscopes
- Sphygmomanometers
- Ophthalmoscopes
- Otoscopes
- Thermometers
- Tourniquets

...and an extensive range of resuscitation and emergency care products.





How do we do it?



Our People

People are the core of our business.

Aligning all stakeholders from Timesco staff to customers and throughout our supply chains allows us to deliver consistent quality and customer care.

We never forget our ultimate customer is the patient.



Sales Department

Highly trained and experienced domestic and international sales teams based throughout the UK & worldwide.

All customers have a dedicated support network provided by our internal customer care team to deliver optimum solutions across all our markets and regions.



Quality Department

All products undergo
extensive quality
control checks.

We conform to ISO
13485, ISO 9091:2000,
FDA registered and
meet numerous
international
regulatory standards

Detailed product
inspections ensure
100% quality.



Logistics Department

We hold over 6,000 product lines.

We deliver over 100 shipments per day worldwide.

We have over 98% on time fulfillment rates for our national contracts.

A flexible and dedicated team to providing rapid on time deliveries.

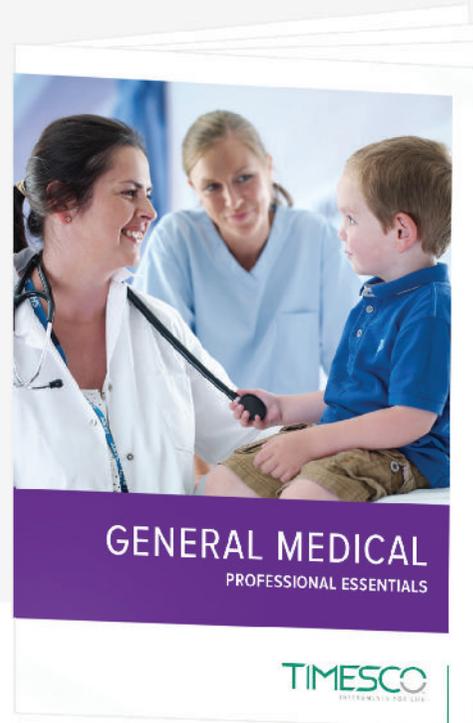


R&D & New Product Innovation

We understand the need to continuously improve our products to meet the ever changing Healthcare marketplace.

Innovation and Red Dot design awards for our revolutionary EES Laryngoscope Systems.

We are launching several new devices in 2014-15.



Marketing Department

We have a flexible inhouse marketing department to assist with all marketing requirements.

We can produce marketing literature, packaging, exhibition graphics & support material.

Dedicated to effectively communicate Timesco's products and services to customers.



Corporate Responsibility

At Timesco, we pride ourselves on being a reputable company.

We recognise our responsibilities towards the environment as well as our impact on ethical and social issues.

We are committed to align ourselves to international policies on labour standards (LSAS) and reducing our carbon footprint.

Recent Achievements



EMS World Innovation
Award for the Energy
Efficient Systems

iF Product Design
Award for the Energy
Efficient Systems

The EES range has been
nominated for the 2015
German Design Award

Thames Gateway
Business Awards

We understand your needs



Knowledge

Our staff are routinely trained to have extensive, up to date product and market knowledge.

Training

We offer training for our distributors at our head office in the UK, or can support local training as required.

Feedback

We are happy to work with clinicians in the UK and overseas to continuously improve our products and service levels.

How can we help?

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